

Benefits Resource Group

Case Study: Long Term Care



Long Term Care

Background

- A 55 year old husband and wife who are successful owners of their family business.

Issue

- They are concerned about outliving their assets and liquidating their estate for their extended care needs as they get older.

Solution

- Efficiently design and implement a Long Term Care insurance plan to sufficiently protect the assets for the husband and wife based on their lifestyle and goals.

Results

- Sufficient asset protection today (\$49,000) and in future years (year 20 is \$1,300,000).
- The ability to receive quality care at home whether part time or full time.
- The client has family overseas so it was important for them to be able to collect a benefit while receiving care without returning home to the United States.
- Since the premiums for the husband and wife were paid from the family business (a C Corporation) the premiums were 100% tax deductible without affecting the tax free benefits when they are received.